

About Axiom.

NCCALJ Legal Professionalism Committee

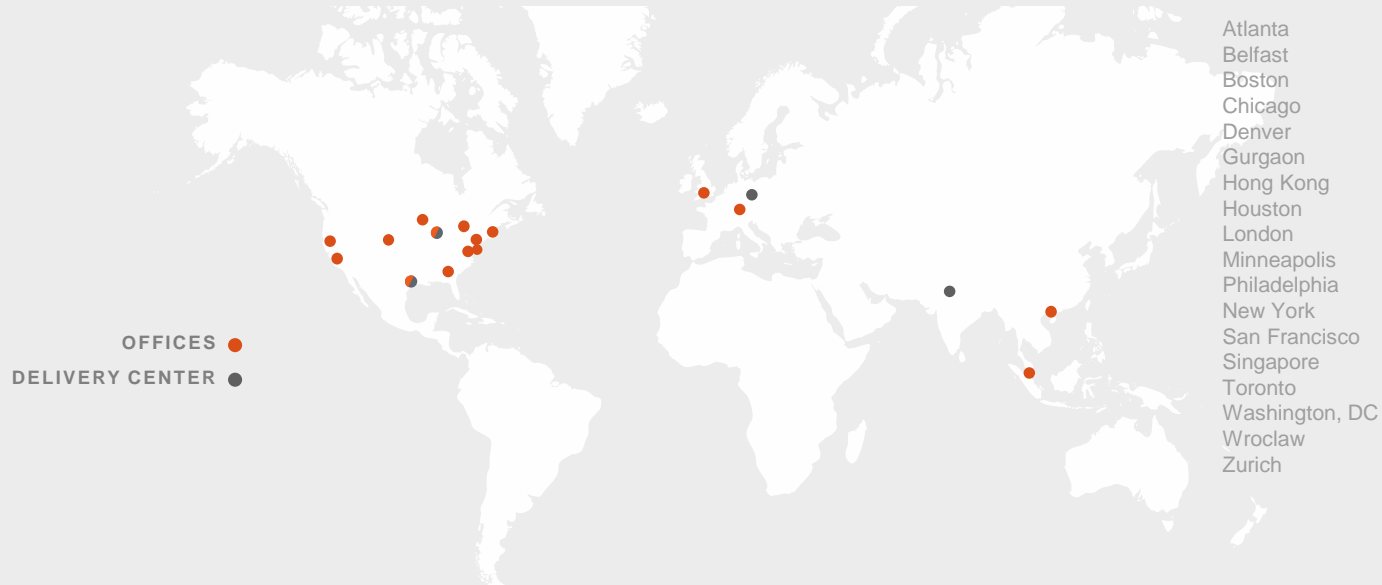
February 2, 2016

Agenda

- 1 Axiom in a Nutshell
- 2 Business Segments
- 3 Compliance Controls
- 4 Q&A

Axiom in a Nutshell

We work with Fortune 500 legal departments...



...when they need extra help.

...to organize their contracts.

Insourcing

“We have a spike in workload.”

“A team member just left.”

“We need experienced help in a specific area.”

Tech-Enabled Contracts

“I don’t know where my contracts are.”

“We want to help the business close deals faster.”

“We have a regulatory request for information.”

Insourcing: Who We Help

Sample Client Profile

- Over \$5 billion revenue
- 100-1000 attorneys
- Dozens of global locations

Most Commonly Requested Skillsets

- Commercial contracts
- General corporate
- Regulatory and compliance

Points of Contact

How We Help



General Counsel

Building an “on-demand” bench of experienced hands



Deputy General Counsel

Staffing a team for a large project or initiative



Associate General Counsel


Filling unanticipated departures or assignments



COO,
Legal Department

Sharing management and technology trends

Insourcing: Why Attorneys Join



“Great clients, exceptional matters, opportunities to develop my skill-set, and interesting, like-minded and vibrant peers. For me this is a perfect combination.”

Roz Marsh
Commercial Contracts Lawyer

Take the plunge ▶

Attorney Profile

- Average 18.9 years of experience

Work

- Access to sophisticated work
- Self-directed career path

Connections

- Regular networking events around the world
- Active and extensive alumni network

Career Guidance

- Team of 20+ career guidance professionals
- Mentorship program
- Leadership opportunities, *eg* Ambassadors
- Commercial training, *eg* McKinsey Academy
- Technical education, *eg* Westlaw, PLC

Tech-Enabled Contracts: Who We Help



Tech-Enabled Contracts: Workload Management



Tech-Enabled Contracts: Analytics



Compliance Controls

Licensing & Good Standing

- Licensing and Good Standing Requirements
- Compliance audits
- LinkedIn and social media audits

Service Offering Compliance

- In-house legal function requirement
- Compliance for Managed Services teams
- Regular marketing and website reviews

Conflicts of Interest & Supervision

- Conflicts checks
- Independent legal judgment and client supervision
- Engagement management

THANK YOU

Q&A.